

# REQUEST FOR EXPRESSIONS OF INTEREST (CONSULTING SERVICES – FIRMS SELECTION)

**BRASIL**

RIO GRANDE DO NORTE REGIONAL DEVELOPMENT AND GOVERNANCE PROJECT – PROJETO INTEGRADO DE DESENVOLVIMENTO SUSTENTÁVEL DO RIO GRANDE DO NORTE

Loan No.: 8276-BR

**Assignment Title: STRATEGIC PLANNING, ADMINISTRATIVE REFORM AND INSTITUTIONAL MODERNIZATION OF THE STATE OF RIO GRANDE DO NORTE**

**Reference No.: ID 11**

The Government of State of Rio Grande do Norte, represented by the Secretariat of Planning and Financing - SEPLAN, has received financing from the World Bank toward the cost of the Rio Grande do Norte Regional Development and Governance Project – Projeto Integrado de Desenvolvimento Sustentável do Rio Grande do Norte, and intends to apply part of the proceeds for consulting services.

The consulting services (“the Services”), to be carried out over a period of 2 years:

- 1 – To establish a strategic plan and a management model for the medium and long terms with a focus on performance management;
- 2 – To review and improve the organizational structure of the state Public Administration;
- 3 – To review and improve macro-processes and processes for the new structure of the education, health, public security and social defense, planning and finance, and administration and human resources secretariats, of the Controller-General’s office, and of the Attorney-General’s office;
- 4 – To improve the processes of physical, budget and financial management.

The Project Management Unit Sustainable RN now invites eligible consulting firms (“Consultants”) to indicate their interest in providing the Services. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services. The shortlisting criteria are:

GUIDELINES / CRITERIA		TYPE	POINTS (MAX)
<b>1</b>	<b>BASIC REQUIREMENTS</b>		-
1.1	Demonstrated experience in strategic planning and project administrative reform of public entities	Elimination	-
<b>2</b>	<b>SPECIFIC SKILLS</b>		-
2.1	Experience in long term development strategic plans (strategic projects, objectives, results, and performance	Elimination Classifier	20

	indicators) for governments;	y	
2.2	Experience in fiscal capacity assessments for governments	Elimination Classifier y	20
2.3	Experience in modeling organizational structures (review and proposals of functions, responsibilities, and competencies) for governments	Elimination Classifier y	20
2.4	Experience in modeling processes for government institutions;	Elimination Classifier y	20
2.5	Experience in modernizing government physical, budgetary, and financial systems.	Elimination Classifier y	20
<b>TOTAL</b>			<b>100</b>

Eligible Companies that are interested in providing services should express interest by correspondence together with information demonstrating the experience and expertise required to perform the services, presenting evidence of technical capacity gained from the performance of similar work they have already done, containing at least the following information:

Prospect of presentation from the Consulting company , containing the following information: a) company name b ) complete address, c) telephone / fax / e- mail d) responsible for the company / institution, and e) portfolio of the main activities carried out by the company / institution ( containing the time working on projects of similar scope);  
List of companies / institutions benefited from similar work already undertaken and completed, preferably in public institutions;  
Name, phone and e - mail contact of the person responsible for managing these companies / institutions benefited from similar work;  
Description of developed and completed similar work (even if only steps), with completion date, terms of contracts, and preferably values;  
Declaration of intent to set up a consortium, if appropriate, and Other information or documents that the Company / institution considers relevant to demonstrate their experience in these services.

The attention of interested Consultants is drawn to paragraph 1.9 of the World Bank's *Guidelines: Selection and Employment of Consultants under IBRD Loans and IDA Credits & Grants by World Bank Borrowers* dated January 2011 ("Consultant Guidelines"), setting forth the World Bank's policy on conflict of interest.

Consultants may associate with other firms in the form of a joint venture or a subconsultancy to enhance their qualifications.

A Consultant will be selected in accordance with the METHOD OF SELECTION BASED ON QUALITY AND COST – SBQC method set out in the Consultant Guidelines.

Further information can be obtained at the address below during office hours, *0900 to 1700 hours*.

Expressions of interest must be delivered in a written form to the address below (in person, or by mail, or by fax) by 24 de OCTOBER de 2014 ON OR BEFORE 17.00 HRS (IST):

**CONTACT:**

SECRETARIAT OF PLANNING AND FINANCING  
*SECRETARIA DO ESTADO DE PLANEJAMENTO E DAS  
FINANÇAS*  
STATE OF RIO GRANDE DO NORTE  
CENTRO ADMINISTRATIVO DO ESTADO BR 101, KM 0  
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