REQUEST FOR EXPRESSIONS OF INTEREST (CONSULTING SERVICES – FIRMS SELECTION) REPUBLICATION

BRASIL

RIO GRANDE DO NORTE REGIONAL DEVELOPMENT AND GOVERNANCE PROJECT – PROJETO INTEGRADO DE DESENVOLVIMENTO SUSTENTÁVEL DO RIO GRANDE DO NORTE Loan No.: 8276-BR

Assignment Title: PREPARATION OF FEASIBILITY STUDY AND BUSINESS PLAN OF THE FIRST TECHNOLOGICAL PARK OF RIO GRANDE DO NORTE **Reference No.**: 28

The Government of State of Rio Grande do Norte, represented by the Secretariat of Planning and Financing - SEPLAN, has received financing from the World Bank toward the cost of the Rio Grande do Norte Regional Development and Governance Project – Projeto Integrado de Desenvolvimento Sustentável do Rio Grande do Norte, and intends to apply part of the proceeds for consulting services.

The consulting services include:

- > Technical Feasibility Study, Economic and Financial from the Technological Park
- ➢ Governance Plan of Technological Park;
- Strategic Business Plan of the Technological Park;
- > Urban Project, architectural and environmental design of the Technological Park;
- > Preparation of Consolidated Final Report and Executive Sumary.

The Project Management Unit Sustainable RN now invites eligible consulting firms ("Consultants") to indicate their interest in providing the Services. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services. The shortlisting criteria are:

GUIDELINES CRITERIA		ТҮРЕ	POINTS (MAX)
1	BASIC REQUIREMENTS		30
1.1	Experience in conception and implementation of Technological Parks, Innovation Centers or similar projects	Elimination	30
2.	SPECIFIC SKILLS		70
2.1	Experience and preparation of projects in the area of technology and innovation relevant to the subject of the contract	Classificatory	20
2.2	Experience in strategic planning and investment analysis (analysis of economic and financial viability of projects)	Classificatory	20
2.3	Experience and preparation of management models and functional structuring from Technological Parks, Innovation Centers or similar projects	Classificatory	20
2.4	Experience and elaboration of architectural and urban projects	Classificatory	10
		TOTAL	100

Minimum Score: 70 points

Eligible Companies that are interested in providing services should express interest by correspondence together with information demonstrating the experience and expertise required to perform the services, presenting evidence of technical capacity gained from the performance of similar work they have already done, containing at least the following information:

Prospect of presentation from the Consulting company, containing the following information: a) company name b) complete address, c) telephone / fax / e- mail d) responsible for the company / institution, and e) portfolio of the main activities carried out by the company / institution (containing the time working on projects of similar scope);

List of companies / institutions benefited from similar work already undertaken and completed, preferably in public institutions;

Name, phone and e - mail contact of the person responsible for managing these companies / institutions benefited from similar work;

Description of developed and completed similar work (even if only steps), with completion date, terms of contracts, and preferably values;

Declaration of intent to set up a consortium, if appropriate, and Other information or documents that the Company / institution considers relevant to demonstrate their experience in these services.

The attention of interested Consultants is drawn to paragraph 1.9 of the World Bank's *Guidelines: Selection and Employment of Consultants under IBRD Loans and IDA Credits & Grants by World Bank Borrowers* dated January 2011 ("Consultant Guidelines"), setting forth the World Bank's policy on conflict of interest.

Consultants may associate with other firms in the form of a joint venture or a subconsultancy to enhance their qualifications.

A Consultant will be selected in accordance with the METHOD OF SELECTION BASED ON QUALITY AND COST – SBQC, method set out in the Consultant Guidelines.

Further information can be obtained at the address below during office hours, 0900 to 1700 hours.

Expressions of interest must be delivered in a written form to the address below (in person, or by mail, or by fax) by 17 JANUARY 2014 ON OR BEFORE 17.00 HRS (IST):

CONTACT:

SECRETARIAT OF PLANNING AND FINANCING SECRETARIA DO ESTADO DE PLANEJAMENTO E DAS FINANÇAS STATE OF RIO GRANDE DO NORTE CENTRO ADMINISTRATIVO DO ESTADO BR 101, KM 0 59064-901 NATAL, RN BRAZIL TEL: 55 84 32321818 FAC SIMILE: 55 84 32321911 EMAIL ID: CMEL.RNSUSTENTAVEL@RN.GOV.BR